

Amadeus Hotels allows you to book a huge range of hotels from thousands of top city and business locations to the world's leading conference destinations. Amadeus Hotels, a full and integral part of Amadeus Selling Platform, features unrivalled room availability; a wide range of rates - both negotiated and public - so you can find the right room for your customers.



### **Selling hotels through Amadeus is up to 61% faster than going to internet sites or using the phone.**

*(source: Hermes Management Consulting Research)*

### **Be good to your bottom line – cross sell high-margin hotels with every air ticket**

Hotels offer on average 8-10% commission, and with Amadeus those commissions will not escape you. The soon to be launched, Amadeus Worldwide Commission Manager offers you a single point of information where you can track and manage hotel commission and considerably reduce number of lost commissions. Amadeus Commission Manager is easy to use, reliable, secure and fully integrated into Amadeus Selling Platform.

### **Unrivalled choice from comprehensive content**

The number of hotel properties bookable in Amadeus grows by nearly 15% every six months. Amadeus continuously strengthens its independent hotels and hotel consolidators content and more and more hotel brands are signing up to the Amadeus best-available rate programme launched in February 2006. Amadeus Hotel content is not only exceedingly broad and diverse; it also features the most comprehensive room availability and a wide range of rates - both negotiated and public. You can find the perfect room for your customers and enjoy by far greater flexibility than with any other channel when it comes to cancellations and modifications.

### **Effortless rate management**

Ensure that you only see the hotels and rates which are part of your program and help your valuable corporate customers to stick to travel policy. Hassle-free, automated nego rate loading controlled by you or by the hotel provider means fast and accurate sales. Amadeus Hotels applies corporate customer profiles, policies and preferences to all transactions. Customise your search and display so that what you see is perfectly suited to your requirements.

### **Productivity and speed**

Faster than any other booking channel! All it takes is four simple steps, and the booking process can even be faster if you know which hotel you want to sell. Since all content is available in real time on a single display, you can do some high-speed comparison shopping. Boost your operational efficiency with Amadeus Hotel - we offer you automatic back-office processes, full service-fee management tools and lots more!

92% of times Amadeus had better rates than those to be found by calling the hotel directly; 62% of times Amadeus had better rates than its nearest online 'merchant' competitor; and Amadeus even beat hotel own-branded websites on rates 58% of the time.

*(source : Hermes Management Consulting Research)*

## A closer look:

### Amadeus helps you collect your commissions

Whether you just want to track your commissions or track and collect, Amadeus has the solution for each. Net Trans collects the booking data directly from the Amadeus system, thereby reducing your collection time and consequently lowering your bank charges. Collect commissions in any currency and receive payment in any of the eight currencies as well as online reports round the clock for revenue control. Even service-fee management is made easy. Or choose the soon to be launched Amadeus Worldwide Commission Manager, the answer to those of our customers who want a solution to track and claim hotel booking commissions, giving you visibility and control, and enabling you to judge which hotels are the most reliable partners. With Amadeus Hotels you can choose from more than 70,000 properties that belong to the world's leading.

### Amadeus rates beat the other channels!

Contrary to popular opinion, you'll probably find the lowest rates in Amadeus rather than online. Amadeus often beats the other channels to it because of our best-available rate guarantee for many hotel chains – the best among GDSs, hotel websites and call centres.

### Super fast comparison shopping

Worldwide, 5.5 billion room nights are sold each day! Don't waste your agents' time and your money on using the telephone and fax: with Amadeus Hotel you can do some super fast real-time comparison shopping and you won't have any nasty surprises because the rate you see is the rate you get!

### Modifications – fast and simple

Especially important for business travellers: Amadeus offers greater flexibility than other channels when it comes to cancellation/modification of hotel bookings.

### Offer your customers peace of mind

Not only can the travellers check booking confirmation at any time on [www.checkmytrip.com](http://www.checkmytrip.com) but, with the help of Amadeus Hotel Multimedia, they can even make a virtual trip around their chosen hotel.

### Hotel Multimedia

Don't give your clients just a name or a code: you can provide them with photographs of the hotel, the room as well as maps and local information. Find the perfect hotel in exactly the right location with our on-line reference points and maps.

**Amadeus Hotel is a powerful solution which increases your revenues and helps you to help your corporate customers manage their travel expenses.**

**Impossible to beat? We are working on it!**

**Don't miss out – contact your Amadeus Sales Representative.**

Amadeus offers greater flexibility than other channels when it comes to cancellation/modification of hotel bookings - especially important. On Amadeus, 76% of available rates allow cancellation right up to 24 hrs before check-in compared to just 20% on on-line wholesaler sites, 40% on on-line 'merchant' sites and 52% on hotel own-branded websites.

*(source : Hermes Management Consulting Research)*

### Benefits at a glance

- > Apply flight details to hotel bookings (or vice versa) with just one click!
- > By making reservations in Amadeus you get immediate access, bookings are made in seconds, and confirmation is instantaneous.
- > With Amadeus Best Available Rate programme participating hotels guarantee to supply Amadeus with rates that are the same or lower than those available through other distribution systems, branded websites or the hotel's own call centre.
- > Boost your operational efficiency thanks to automatic back-office processes, full service-fee management tools and more!
- > Don't let commissions escape! By using Amadeus Worldwide Commission Manager you can track and manage your commissions.

With more than 20 years experience in the travel and tourism industry, Amadeus, the world's leading provider of IT solutions, offers products and services under four categories:

[Distribution & Content](#), [Sales & e-Commerce](#), [Business Management](#), [Services & Consulting](#).

[www.amadeus.com](http://www.amadeus.com)

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