

Amadeus Cars Corporate Seller

Distribution & Content

Your corporate customers expect more and more extra services from you, and Amadeus Cars Corporate Seller perfectly complements the efforts you make on their behalf. Amadeus Cars Corporate Seller is fully integrated into Amadeus Selling Platform and provides reliable, real-time car rental information as well as easy booking with instant confirmation. Love cars, love Amadeus and drive your business forward with special features that add even more value.



Selling Cars through Amadeus is up to 70% faster than going to internet sites or using the phone.

(source: Dr Fried & Partner)

Sell smarter, sell faster

The user-friendly point-and-click screens let you complete a car booking in a matter of seconds. The booking process ends with an instant booking confirmation from the provider. Since Amadeus Cars Corporate Seller automates every step of the booking process, you can search, compare and book cars from multiple providers in real time, finishing with an instant confirmation straight from the car provider.

Don't miss this opportunity to grow your sales

Approximately 162 million car bookings are made each year, representing a huge potential to grow your business; and with Amadeus Cars Corporate Seller you can make up to 15% commission per booking. All major global car rental companies guarantee commission payments through established commission clearing solutions.

Booking directly through Amadeus is very important because it provides the most efficient method for confirming a reservation and ensuring accuracy.

Mr. Peter Durbetaki
Owner, Uniglobe Five Star Travel

Help your corporate customers lower their travel expenses

In only seconds you can book negotiated rates and complete a car booking while making sure that every booking automatically complies with your customer's preferred supplier agreements. Special requests or other extras are easily covered and recorded.

amadeus
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Every booking confirmed instantly

You have real-time and reliable information at your fingertips at all times, and the user-friendly point-and-click screens let you complete a car booking in a matter of seconds. The booking process ends with an instant booking confirmation from the provider, not only increasing your productivity but adding to customer satisfaction.

Automate compliance with customer policies

With Amadeus travel preference manager you can automate compliance with your customers' policies and preferences: use both the company policy and the traveller preferences stored in customer profiles and make sure that the customer's preferred providers are used and negotiated rates are booked.



Capitalise on the opportunity to grow your revenues by selling car rental with every booking. Sell smarter and faster and take back your role of travel consultant by helping your corporate customers manage their travel policies and lower their travel expenses.

Want to know more? Contact cars@amadeus.com

Car type, category codes AND photo!

The latest version of Amadeus Cars comes with a major enhancement: you can now supply your customers not only with full travel information but also with photos of their chosen rental car, an important step up from just car type and category codes.

The unique Amadeus Cars e-Voucher

It's new and it's unique to Amadeus: the Amadeus Cars e-Voucher does for car rental what the Amadeus e-Ticket has done so successfully for air travel. Especially your busy clients will be grateful for the time the e-Voucher can save them when it comes to car rental reservations. The new Amadeus Cars e-Voucher is available worldwide for all major rental companies.

Pick up and delivery anywhere in the world

With Amadeus Delivery & Collection your customers can pick up/deliver their car at any of the rental locations all over the world.



Key Benefits

- > Increase revenue by cross selling high-margin car rentals with air tickets and hotel reservations
- > Unrivalled choice
- > User friendly
- > Shopping and booking fast and easy
- > Reliable travel information
- > Online itinerary check
- > Extremely flexible when it comes to modifications and cancellations
- > Automated nego rates
- > Automatic compliance with customer policies and preferences
- > Full PNR integration from car rental search through to customer invoicing
- > Consolidated customer itinerary documents make confident customers
- > Fully integrated with back office
- > Reduces your telecommunication costs

With more than 20 years experience in the travel and tourism industry, Amadeus, the world's leading provider of IT solutions, offers products and services under four categories:

Distribution & Content **Sales & e-Commerce** **Business Management** **Services & Consulting**

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