

Amadeus Agency Manager Travel Packaging

Business Management

Amadeus Travel Packaging (ACE Production) enables leisure travel agents and tour operators to build, manage and sell packages along with their in-house products by taking advantage of negotiated rates with suppliers. In addition, both leisure & business travel agents can build, manage and sell 'groups and incentive' reservations. Amadeus Travel Packaging is a user friendly and integrated solution utilising all the features of Amadeus Agency Manager and Amadeus Accounting.



Build, manage and sell!

With Amadeus Travel Packaging travel companies can sell travel more profitably.

Two ways to sell travel

'Quotes' are based on pre-defined and pre-priced products & packages and feature a dynamic search engine using varied search criteria. This allows you to take advantage of negotiated rates and allotments which you can then mark up and sell on more profitably.

'Offers' are based on purchase contracts and/or ad hoc products, allowing the creation of 'a la carte' offers. Offers can also be marked-up and sold on more profitably but without the risks associated with pre-contracted allotments.

Increased revenue and profitability

Both leisure and business travel agencies benefit by being able to create in-house travel offers which can be marked up and sold on more profitably. This is especially important today when many travel suppliers are reducing commission payments to travel agencies.

More effective allotment management

Revenues can be further improved by negotiating with suppliers to get bulk discounts and then purchasing in advance risk allotments. Travel Packaging helps you manage those allotments and allows you to optimise negotiated rates with suppliers.

Effectively managing allotment release dates and risk can save you lengthy follow-up time and help generate more revenue.

Improved productivity

Thanks to tight integration with Amadeus Agency Manager, agents already familiar with Agency Manager can easily get started with Travel Packaging - there is no need to learn a new user interface, nor spend additional time setting-up data for customers, products and accountancy.

The user friendly interface makes light work of complex calculations which are now automated, reducing manual errors.

Amadeus Travel Packaging- Three modules

Inventory Management

To build, manage and maintain all your own travel products & packages:

- > Input purchase contracts and prices per time period and rate type
- > Allotment handling per product type
- > Release handling based on date and/or time period
- > Input of detailed product information on sales and product level and with the possibility to show, print or distribute this information on the Web
- > Catalogue management with automatic price calculation based on a wide range of calculation parameters: mark-ups, margins, VAT, costs & commissions, surcharges & discounts and booking rules
- > Multi-currency handling
- > Production of supplier documents

Reservations (part of Agency Manager)

To book all products stored in Inventory Management and create packages using ad-hoc elements or contracts from the database based on Quotes and Offers:

- > Availability overview and direct reservation
- > Modifications & cancellations handling
- > Integration with Agency Manager:
 - Automatic integration with customer & passenger profiles
 - Use of Agency Manager travel file combining multiple services
 - Automatic creation of purchase provisions
 - Production of customer documentation

API

- > WEB API's available to create, price and book packages based on the Quotes reservation process
- > Connectivity to Amadeus GDS via API to check availability and book scheduled flights. This allows the use of scheduled flights in the Inventory Management contracts

Supplier documents generated by Amadeus Travel Packaging

- > Request handling
- > Passengers list
- > Bookings list and more

Customer documents generated by Amadeus Agency Manager

- > Confirmation and invoice
- > Receipt and itinerary
- > Statement and more

Services offered around Amadeus Travel Packaging

Business Consulting

Analysis of your systems, operations and business processes in order to best tailor Travel Packaging to your specific needs

Implementation & Integration

Configuring, installing, and testing Travel Packaging to ensure a smooth integration into your IT environment

Support Services

Providing high quality, flexible and fast functional expertise

Project Management

Ensuring smooth and on-time delivery

Educational Services

Customised training to increase your agents' and technical teams' productivity within the shortest timeframe

Amadeus Travel Packaging System Overview

