

The Amadeus Sales Management Solution (Vista +ACE) brings Amadeus Selling Platform (Vista), the universal browser-based sales platform, together with Amadeus Agency Manager (ACE), the world's most used mid office application. The result is an integrated solution that optimises your business processes and increases significantly your overall productivity.



**Welcome to Amadeus Sales Management Solution!**  
**The browser-based point-of-sale solution that integrates front and mid office processes. Simple, streamlined and seamless.**

### Increase your productivity

Amadeus Sales Management Solution provides you with a wide range of automated features gathering all point-of-sale tasks in a unique application.

It is designed to improve both the efficiency and the quality of the entire booking process, from reservations to invoicing and payment.

In the Trip Master Record your agents have access to trip and sales information in one single display, replacing up to five screens in a traditional mid office application.

Amadeus Sales Management Solution also verifies reservation content before completion, thus eliminating human errors and ensuring correctly issued invoices.

### Improve customer service

At any time during the reservation process, your travel agents can compare different margins by verifying the total ticket price including service fees.

Your agents can quote thus the estimated invoice price to your customers before confirming a booking.

Amadeus Sales Management Solution also provides complete travel and sales documents including data from all different reservation sources.

### Boost your revenues

Amadeus Sales Management Solution can seamlessly integrate multi-source reservations and apply automated fees.

In addition, the Sales Management Solution can be easily customised according to your business rules and objectives helping you to achieve your business goals.

Based on the latest Web technology, the installation and upgrades of the Sales Management Solution are available to download at any time without any on-site intervention required.

Finally, with the Sales Management Solution hosted at the high-security Amadeus Data Centre, you benefit from the most advanced technology with no upfront investment related to software installation.

## Amadeus Sales Management Solution - key features:

- > Online access to all point-of-sale operations in one integrated application.
- > Online profiles synchronization and instant access to both travel and accounting profile information.
- > Control of customer financial status prior to booking and ticketing.
- > A single interface for agents at the point-of-sale, providing:
  - Bookings from multiple sources: Amadeus GDS, local providers and manual (air, car, hotel, rail, insurance, ferry, cruise, tour,...)
  - Control of data quality delivered to mid-office
  - Service fee integration: automatic calculation during selling time
  - Travel and sales documents including multi-source bookings: itineraries, vouchers, invoices, credit notes, order confirmations... delivered by fax, e-mail and printouts.
- > An extensive trip view with the Trip Master Record:
  - Bookings, travel & sales documents, fees and payments in one single display.
- > Graphical user interface tailored according to customer's business rules and objectives.



### Increase your productivity

...with direct access for your agent to all point-of-sale tasks in a single integrated solution.

### Improve your customer service

...with the flexibility to provide your customer the total price at any time.

### Boost your revenues

...with agents who can now focus on selling and not just on the booking process.

Contact your Amadeus Sales Representative to show you how Amadeus Sales Management Solution generates business benefits that go straight to your bottom line.