

Figures in million euros	2010	2011	% change
IT Solutions - Revenue			
IT transactional revenue	367	430	17.4%
Direct distribution revenue	165	134	(18.7%)
Transactional revenue	531	564	6.2%
Non transactional revenue	70	64	(9.0%)
Revenue	601	628	4.4%
IT transactional revenue	367	430	17.4%
Like-for-like Direct distribution revenue ⁽¹⁾	165	138	(15.9%)
Like-for-like Transactional revenue ⁽¹⁾	531	569	7.1%
Like-for-like Non transactional revenue ⁽¹⁾	56	64	14.8%
Like-for-like Revenue⁽¹⁾	569	633	7.8%
IT transactional revenue per PB⁽²⁾ (euros)	0.98	0.98	0.0%

(1) Figures adjusted to exclude (i) the impact of the sale of Hospitality Group in 2010, and (ii) the impact of the change in the treatment of certain bookings within IT Solutions, based on which the related revenue is recognised net of certain costs.

(2) Represents our IT transactional revenue divided by the total number of PB.