

## IT Solutions. Key operating and financial highlights

Figures in million euros	2010	2011	% change
<b>KPI</b>			
Passengers Boarded (PB) (million)	372	439	17.9%
Airlines migrated (as of December 31)	94	100	
<b>Results</b>			
<b>Revenue</b>	<b>601</b>	<b>628</b>	<b>4.4%</b>
<b>Like-for-like Revenue (1)</b>	<b>587</b>	<b>633</b>	<b>7.8%</b>
Operating costs	(272)	(264)	(3.0%)
Direct capitalisations	80	92	14.5%
<b>Net operating costs</b>	<b>(192)</b>	<b>(172)</b>	<b>(10.3%)</b>
<b>Contribution</b>	<b>410</b>	<b>456</b>	<b>11.3%</b>
<b>As % of Revenue</b>	<b>68.1%</b>	<b>72.6%</b>	<b>4.5 p.p.</b>

(1) Figures adjusted to exclude (i) the impact of the sale of Hospitality Group in 2010, and (ii) the impact of the change in the treatment of certain bookings within IT Solutions, based on which the related revenue is recognised net of certain costs.