

Amadeus Selling Platform

Amadeus All Fares

Sales & e-Commerce

Travel agents today need to be able to offer choice & flexibility to their customers in order to best match their needs and preferences. As travellers use more & more the internet to compare prices and journeys, and corporations focus on streamlining their costs, accessing multiple content sources comparing prices in an instant and booking the best available offer become a must for all travel agents.



Find, Compare & Book all fares with Amadeus!

A powerful and intuitive low-fare search engine, Amadeus All Fares ensures travel agents can quickly & easily find the best deal for their customers.

More choice & flexibility

Amadeus All Fares is the shopping and comparison solution fully integrated at the point of sale in Amadeus Selling Platform. Agents benefit from a huge choice of fares and unique search criteria ensuring they can offer the choice and flexibility that their customers are looking for, at the best price.

Agents can now search and book low fares from both Amadeus and non-Amadeus sources. Results are displayed in one single screen helping the agent to easily compare the different deals.

Several hundred flight recommendations can be returned with each search, and a calendar view ensures even more choice for those travellers who have flexible dates.

Agents can even further enhance the customer service that they offer by making use of the powerful filter criteria within All Fares – for example, searching within a defined 'radius' around a city/airport, selecting alternate airports and alternate dates.

Agencies with both online and offline sales channels can offer their customers the same search functionalities and consistent content.

Faster sales process

Time-consuming searches across multiple websites or applications are no longer needed. Agents can now make use of the intuitive single screen search to request content from different sources.

Amadeus All Fares also manages automatic log-in to business websites from where agents can instantly access the best negotiated fares.

Results are returned within seconds and via a single request, thus avoiding multiple costly searches. Amadeus GDS and non-GDS content can be booked straight away and the PNR is automatically updated. All billing information is seamlessly transferred to the mid and back office.

Details are displayed in one easy-to-read screen, saving the agent precious time during the sales process. Rules, fees and conditions of all fares, irrespective of their source, are displayed instantly and flight availability is checked up-front.

Comparison between the different options is made easy with All Fares. An agent can quickly propose the best deal for the customer and, when integrated into Service Fee Manager*, ensure the most profitable fare for the agency.

* Amadeus Service Fee Manager can be used for the storage, calculation and collection of all agent fees

Find, Compare & Book multiple content in one single display:

- > Public fares
- > Private fares
- > Low cost carriers
- > Consolidators*
- > Corporate B2B website fares...

* market specific

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Key Features:

Search

- > Single screen to request search of multiple sources:
 - Amadeus public and private fares,
 - Non-GDS fares.
- > Flexible criteria: within a defined 'radius' of specified airport or city; alternate airports or cities; alternate dates; non-stop flights...
- > Agents' log in and password management to target the fares from corporate/business websites.

Compare

- > Several hundred flight recommendations returned straight away.
- > All fares, Amadeus & non-Amadeus, in one screen.
- > Calendar view to find the best date combinations.
- > Travel Agents' fees directly displayed (when integrated with Amadeus Service Fee Manager).
- > Fares, availability & conditions in one screen.
- > Filter criteria to quickly find the best deal.

Book

- > Amadeus GDS and non-GDS content can be booked seamlessly and the PNR is automatically updated.
- > Booking confirmation automatically sent by the provider's website.
- > Access to more services at booking time (e.g. when available 'luggage precheck' included in total price, allowing the traveller to save more money).
- > Integrated booking flow with non-Amadeus flights that can be completed from the same intuitive workflow. No need to exit the All Fares application !
- > Smooth integration into the travel agency's mid and back office system (Amadeus Agency Manager).



Search results are displayed in one single screen:
> Amadeus and non-Amadeus content can be compared
> & a calendar view offers alternative dates to find the best available offer

Contact your Amadeus Sales representative to get demonstrate how Amadeus All Fares generates business benefits that go straight to your bottom line.

With more than 20 years experience in the travel and tourism industry, Amadeus, the world's leading provider of IT solutions, offers products and services under four categories:

Distribution & Content, Sales & e-Commerce, Business Management, Services & Consulting.

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